

GLOBE HI-FABS LLP



*in acknowledgement of its unwavering focus and dedication
to achieve excellence in quality and delivery in this field.*

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Editor



Globe Hi-Fabs LLP

OFFERING AN END-TO-END AIRCRAFT REFUELING SOLUTION

The aviation refueling equipment industry has come a long way over the last 5-10 years' time frame. There has been a significant increase in Jet fuel sales in India due to the unprecedented growth in the Aviation Industry. With new airports under construction at Delhi and Mumbai and upgradation of many airports in Public-Private-Partnered projects arrangements, there will be a significant upsurge in the requirement of aircraft refueling equipment in India over the next 10 years. Besides catering to the increase in Jet Fuel sales, new equipment will also be required for replacing old units which have a maximum life of 15 years. However, as aircraft refueling is a highly sensitive procedure, the equipment used for it must be of utmost quality and timely deliverability.



We have always relied on our commitment to excellence. It has mainly been word-of-mouth as a result of the high level of satisfaction with our products that have brought us more sales

This is where Globe Hi-Fabs LLP has become one of the most trusted names when it comes to offering a complete robust aircraft refueling solution. The company with its clients

in dozen countries across Middle East, Africa and South Asia has been successfully manufacturing aircraft refuellers, hydrant dispensers, pit cleaning vehicles, petroleum transport tank trucks and fuel dispensing units, static and mobile filtration vessels, and double walled bunded tanks with refuelling modules. Apart from manufacturing, Globe Hi-Fabs LLP also carries out civil, electrical, and mechanical works for airport fuel facilities and hydrant systems having underground hydrant pipeline systems.

"We have always relied on our commitment to excellence. It has mainly been word-of-mouth as a result of the high level of satisfaction with our products that have brought us more sales. We believe that a happy client is a repeat client, so we focus on honesty, integrity, work ethics, and meeting clients' quality and delivery time requirements. Forging relationships over time with international clients and nurturing them well has also helped us in gaining their confidence and trust; thus, leading to supply of units to clients in various countries," highlights Rajiv Chopra, CEO at Globe Hi-Fabs LLP. "We are also the exclusive distributors of Indian overseas companies for a variety of aviation-related components; thereby, cementing our position as the preferred supplier of equipment and parts. Our biggest advantage has been our people and the commitment towards exceeding our every client's expectation to the fullest," he adds.

Amalgamation of Process, Team and Technology

If we look at Globe Hi-Fabs' journey till date, it has been an unforgettable



Rajiv Chopra
CEO

one since its inception. Their success lies in the perfect amalgamation of a technically-adept team, process and technology. The company has grown organically with the sole aim of getting better and constantly striving towards bringing about innovation in the aviation industry. Going forward, Globe Hi-Fabs LLP is looking to build the business across three aspects – manufacturing, construction projects (on site at various airports), and the trading of components within the aviation sector. "We are currently open to international alliances and partnerships for the business, seeing that India and Africa/South Asia will have the highest levels of growth in the Aviation Industry over the next two decades," concludes Rajiv.

Globe Hi-Fabs LLP proposes to soon start a new line of business. They have been appointed by Fuelco, Australia as their Exclusive Distributor for India to supply and install Portable Fuel Dispensing Units having above ground double walled storage tanks. These will be installed by companies retailing Petrol and Diesel, wherein, these units will be used instead of constructing the traditional fuel station as we see them today. [In](#)